

## “DETEC’s technology and service offers a leap into the future of smart buildings.”

- Don Empey, P.Eng, P.E.  
AMEC Earth & Environmental, Inc.

HILLSIDE TERRACE SENIOR CENTRE - VICTORIA, BC



“We consider ourselves very fortunate to be able to manage a building with such an efficient system. I can only imagine the cost savings that will be incurred during the life of this building as a direct result of this system.”

- John Crean  
Housing Manager  
Victoria Cool Aid Society  
United Way Agency Member



## “All of the parties involved agreed that the Detec System paid for itself in the flood test alone.”

- Tim Moffet, Project Manager  
Walsh & Forster

“As an insurance broker in the Northwest construction community, I am recommending my construction clients to speak with Detec Systems for their projects and I fully support the benefits of using your systems. Two of my commercial clients currently work with Detec on their projects. I expect many more to follow.”

I have also been expressing the benefits of your systems to many other insurance colleagues (brokers and carriers) and the response is always the same. “Sounds like a great idea”.

It really is a great idea.

- Peter Gale, ARM  
Brown & Brown Insurance

## “It was the right thing to do.”

-Darrel Jensen  
Jensen Group Architects, Inc.

“The Detec system was an excellent choice for this project. The combination of real-time monitoring during the flood test and the long-term moisture monitoring gives us peace of mind that this costly problem will not happen again.”

- Don Wilson, Facilities Manager  
University Retirement Center at Davis

“Many of our buyers have told us that the Detec Monitoring System was a major factor in the decision to purchase their new home here at Marcato.”

- Sherri Chambers, Marcato Sales Representative

“They immediately see the value that Detec provides and that helps us position Marcato more favorably than competing properties that don’t have it.”

- Elizabeth Wetmore, Marcato Sales Representative

SWALLOW’S LANDING - VICTORIA, BC



“It won’t stop buildings from leaking but what it does do is tell you where the building is leaking, so if it’s one window on the eighth floor, you don’t have to rip up the whole building.”

“Everybody knows what the leaky condo crisis has cost. It’s been an enormous problem in this area, and if Detec can get into more buildings, leaky condos would disappear.”

- David Price, Developer, Swallow’s Landing

MARCATO - TACOMA, WASHINGTON



ESTANCIA - BOTHELL, WASHINGTON



“My business partner came across Detec at a trade show in Vancouver, BC. We had been looking for ways to tie in risk management with quality control. There’s a liability exposure out there now that you have to address. Detec is a strong solution for many of the challenges that the building industry has been facing.”

- Michael Weinstein, Architect and Developer  
Marcato & Estancia Condominiums

Visit [www.detecsystems.com](http://www.detecsystems.com) for the complete testimonials from these and other satisfied customers.